



Fourth Organics Recycling Summit

Links in the Food Chain

Connections Among Generators, Haulers, and Processors

Thursday, April 22, 2004
Holiday Inn
Boxborough, Massachusetts

8:30-9:00 Check-in and Registration

9:00-10:15 Opening Remarks:

- Sumner Martinson, DEP Composting Director

Updates, Opportunities and Challenges:

- James C. Colman, Assistant Commissioner, DEP
- Doug Gillespie, Commissioner, Department of Agricultural Resources (invited)
- Stephen Perkins, Director, Office of Environmental Stewardship, U.S. Environmental Protection Agency, Region 1
- Representative of Boston 2004, regarding the Democratic National Convention

10:15-10:30 Break

10:30-noon Session One

Strategies and Solutions -- Large-Scale Food Residual Generators

Three large-scale institutions have developed successful food residual management programs. These programs represent models for institutions to realize cost-savings over disposal -- and new business opportunities for the savvy hauler and composter. The managers of these unique programs will describe the nuts and bolts of their operations, along with challenges and successes. Hear how the connections and relationships among these links in the chain make good business sense for everyone involved.

Moderator: John Majercak, Center for Ecological Technology

Speakers:

- Ted Brown, Ted Brown Consulting, Supermarket consultant
 - Update on Massachusetts' supermarkets efforts to divert food waste
- Jim Marion, New York State Department of Corrections
 - A state-wide food waste diversion system ranging from rural to urban settings
- John Leigh, Dartmouth-Hitchcock Medical Center, Lebanon, NH
 - One of the only hospitals composting food waste in New England

Noon

Lunch (in the Atrium)

- Awards Presentation

1:15-2:30

Session Two

Collection Success Stories

Haulers will describe their successful food waste collection efforts. Serving as the link between waste generators and composters, these haulers will describe how they satisfy the needs of two diverse customers while running a profitable business. Hear how they provide services in rural and urban areas and among a wide variety of food waste generators including restaurants, supermarkets and institutions.

Moderator: Steve Long, DEP

- Introduction of DEP's Organics Promotional Brochure and Updated Resources Listings

Speakers:

- Bob Martin, Martin's Farm, Greenfield
 - An on-farm composter runs two packer trucks and picks up from restaurants and supermarkets in the Pioneer Valley
- Mike Manna, Woodhue, Ltd., Wrightstown, New Jersey
 - A firm facilitates links among waste generators and haulers to collect material in the densely populated New York-New Jersey area
- Dialogue among experienced haulers just starting to collect food waste in Massachusetts (representatives from Jet-A-Way, E.L. Harvey & Sons, Save That Stuff and more)

2:30-2:45

Break

2:45-4:00

Session Three

The Right Recipe -- Processing and Markets

Each composting facility, whether commercial-scale or on-farm, has its developed its own business model that combines a mix of siting, sourcing, processing and end-markets. Panelists will describe effective ways of communicating the importance of quality control to food waste generators. They'll also explain the latest market trends and opportunities to strengthen the connection between processing and end-markets -- especially. Learn how to identify customers, evaluate their needs, and meet the demand.

Moderator: Bruce Fulford, City Soil and Greenhouse, Boston, MA

Speakers:

- Geoff Kuter, Agresource, Amesbury, MA
 - A commercial scale composting business
- Bill Paige, Mass Natural, Westminster, MA
 - An on-farm facility that has recently started vermicomposting
- George Batchelor, MassHighway
 - This agency has recently gone beyond using compost as a soil amendment to adopt specifications for compost as a filter berm

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REGISTRATION FORM

Name _____

Title _____

Organization _____

Address _____

City _____ State _____ Zip _____

Phone _____ Fax _____

e-mail _____ Website _____

Registration Cost:

Pre-register before 4/1/04

\$25 for private sector

\$15 for state, municipal, and non-profits

Register after 4/1/04

\$30 for private sector

\$20 for state, municipal, and non-profits

Continental breakfast and lunch included in registration fee.

Registration:

Send completed form and a check **MADE PAYABLE TO "CET"** to:

Steve Long
MA DEP, Bureau of Waste Prevention
One Winter Street, 10th Floor
Boston, MA 02108

- **Or, register** by e-mail: stephen.long@state.ma.us or fax: 617-292-5778 and mail in check.
- Note: DEP will only send a confirmation notice if you have included your e-mail address. Registration receipts will be available at the event upon request.
- Questions? Visit www.mass.gov/dep/recycle/compost.htm or contact Steve Long at DEP at stephen.long@state.ma.us or 617-292-5734. Thank you!

Directions to the Holiday Inn Boxborough Woods

Address:

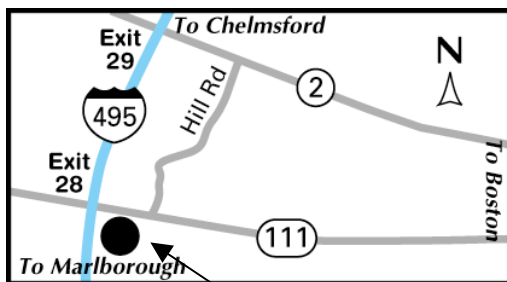
242 Adams Place
Boxborough, MA 01719

Phone: 978-263-8701

Fax: 978-263-0518

From the North: I-495 South to Exit 28 onto Route 111 East. Take a right off the ramp, drive over the highway bridge and take a right onto Adams Place.

From the South: I-495 North to Exit 28 onto Route 111 East. Take a left off the ramp, go 600 feet and take a right onto Adams Place.



Holiday Inn

Rooms and Reservations at the Holiday Inn

Standard single and Double Rooms are held at the rate of \$109 each for Summit attendees. Please call the number above for reservations.